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3 July 2003

Attn: Mr I A Begley  
Director  
Hamlan Properties Pty Ltd  
359 Moorabool Street  
GEELONG VIC 3220

Dear Ian,

**Testimonial for New Home**

We have recently signed contracts to purchase a home you built at 14 Woolamai Beach Road Phillip Island.

We thought it was important that we convey to you our thoughts and reasons why we purchased your home.

We have been looking within the area for over 12 months and we were constantly disappointed with the quality of home and the type of house accepted as normal beach living.

It is fair to say that both the property we have purchased plus your display home at Sunderland Bay are clearly in a different class to what we had previously seen within the Cape Woolamai area.

We are aware that you are attempting to make inroads to the property market within the Phillip Island area and we wish you the best, however we do not think you will have many problems given that the properties you build are comparably of a higher quality and class and easily stand out from your competition.

Yours sincerely,

*Signature removed due to privacy reasons*

**Chris Papas & Susan Papas**